

TCS CUBO Beta

Create Partnerships

Visit us : www.tcscubo.com

Email : cubo.support@tcs.com



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This document demonstrates how to partner with other TCS CUBO partners.

DISCLAIMER : All characters and firms used in this document are fictitious.

PARTNER B



PARTNER B: A fictitious FinTech firm

MONICA: A mock employee of PartnerB

STEP 1

Monica explores PartnerA's company page and is interested in partnering with them. She clicks on Partner With Us

The screenshot shows the PartnerA website interface on the TCS CUBO Beta platform. The header includes the TCS CUBO logo, navigation links (Home, About Us, Contact Us, My Profile, My Account), and a search bar. The main banner features the PartnerA logo and the tagline "Accelerating the development and deployment of Open Banking Applications". Below the banner, there are navigation links: "Why PartnerA Marketplace", "API & Solutions", "About PartnerA", and "Getting Started".

The "PartnerA Marketplace" section highlights key benefits:

- Compliance with regulations such as PSD2, UK Open Banking and more.
- Potential for increasing revenues through new business models and distribution channels.
- Superior customer experience through collaboration with FinTech firms.

The "Marketplace" section displays four service cards:

- Branch Locator**: Search for branch locations of the bank.
- TFP Card Services**: Check the status of transactions.
- TFP Management**: Manage and create applications for registration.
- Consent Management**: Manage and create applications for registration.

The "About PartnerA" section describes the company's expertise in open banking and API solutions, mentioning compliance with UK Open Banking, PSD2, and other regulations.

The "How Can I Get Started" section features a flowchart with four steps:

- Connect to Open Banking Marketplaces
- Obtain and use bank provided solutions
- Develop your solution
- Provide your Open Banking Solution

The "Partner With Us" link is highlighted with a red box.

STEP 2

Monica signs up as a new user after accepting the Terms and Conditions.

STEP 3

Monica gets an activation email and she activates her TCS CUBO account. Meanwhile, PartnerA is notified about PartnerB's interest and they connect with Monica to discuss the partnership.

STEP 4

Monica gets a notification email when PartnerA accepts partnership with PartnerB and her partner access on TCS CUBO is initiated.

The image shows a 'Sign Up' form overlaid on a website background. The form is titled 'Sign Up' and includes the following fields and options:

- First Name**: Enter First Name
- Last Name**: Enter Last Name
- Email**: Enter Email ID
- Company**: Enter Company Name
- Password**: Enter Password
- Confirm Password**: Re-type Password

Additional form details:

- A red asterisk indicates: **All fields are mandatory*
- Below the Password field, a note states: *Your password must contain minimum 8 to 16 characters with atleast one upper case letter, one integer and a special character!*
- Below the Confirm Password field, it says: *16 characters remaining*
- There are two checkboxes at the bottom:
 - I agree to the [Terms of Use](#)
 - Your personal data will be processed according to our [Privacy Policy](#)
- An orange 'SIGN UP' button is located at the bottom center of the form.

The background website shows the 'PartnerA' logo and navigation links like 'Home', 'Help', 'How it works', and 'Legal Information'. A 'How Can I Get Started' section is also visible with options for 'Are you a Bank' and 'Are You a Developer'.

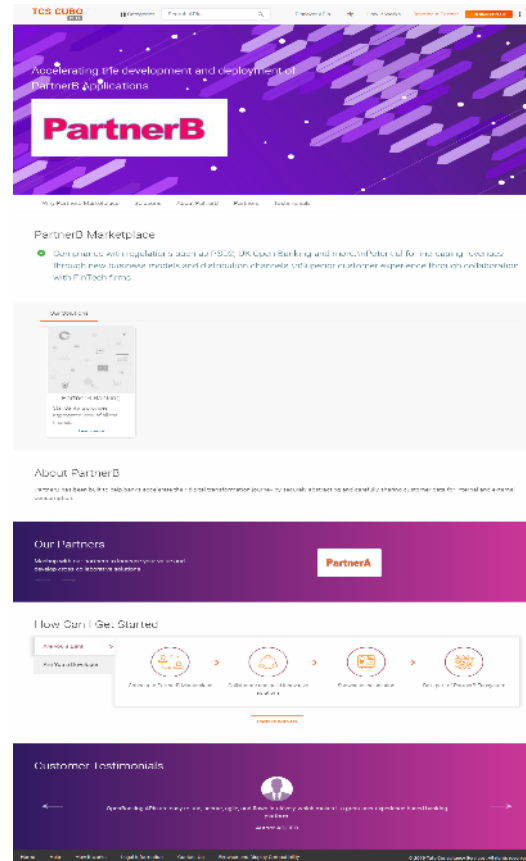
STEP 6

Monica uploads the homepage template after filling all the required details about the PartnerB's company. Monica can first upload the company details and then upload the details about the solutions and APIs in stages.

The screenshot displays the TCS CUBO Beta web application interface. At the top, there is a navigation bar with the logo 'TCS CUBO BETA', a search bar containing 'Domain' and 'Discover APIs', and a user profile section for 'Joey' with a dropdown menu. The main content area has a purple background with a list of options: 'Homepage Template', 'Solution Template', and 'API Template'. The 'Upload Here' button is highlighted with a red border. A modal dialog box titled 'Upload Template' is open in the center, containing instructions: 'Upload files in Zip format only. File size should not exceed 50mb'. It features a large upward-pointing arrow icon, a dashed-line drop zone, the text 'Drag and drop your file/s here', the word 'OR', and a red 'BROWSE FILES' button. The background of the page includes decorative icons like a magnifying glass and gears.

STEP 7

Monica get a notification email when PartnerB's company page and solutions are published on TCS CUBO





CONGRATULATIONS!
PartnerB is now listed as
one of the partners
and their solution is showcased
in the PartnerA's homepage
on TCS CUBO homepage.

The screenshot shows the PartnerA website with a navigation menu: PartnerA, Why PartnerA Marketplace, Solutions (highlighted), About PartnerA, Partners, and Testimonials. Under 'Our Solutions', there is a card for 'PartnerB Banking' with the text: 'Star Banking provides aggregated view of all the finance...' and a 'Learn more' link. Below this is the 'About PartnerA' section with a paragraph: 'With rich experience in the core banking, payments and open banking systems of our global banking customers, we have built open banking solution accelerator hub. Its key capabilities include: Compliance with UK Open Banking, AISP (Account Information Service Provider), PISP (Payment Initiation Service Provider) functionality, and capabilities like Consent Management, Third Party Management and Security. This accelerator contains reusable solution components that can be plugged into banks' overall Open Banking / PSD2 solution to expedite implementation. We have built this accelerator using Open Source technologies, Cloud Native, and Microservices Architecture.'

The 'Our Partners' section features the text: 'Mashup with our partners to increase your value and develop cross-collaborative solutions' and a 'PartnerB' logo in a white box on a purple background.

Thank You